

## Fraunhofer-Association Munich, Germany

Dr. Lorenz Kaiser  
Division Director R&D Contracts and IPR

### [Session Chairperson to OZ-18]



#### Biography

Dr. Lorenz Kaiser is lawyer, and Division Director for R&D Contracts and IPR at Fraunhofer-Gesellschaft. He is responsible for the departments "R&D Contracts", "Public Sponsoring", "Patents and Licenses" and "Corporate Legal Governance" rendering centralized services for the 69 Fraunhofer Institutes. He specializes in the development of models for research cooperation, negotiations and contractual solutions, which includes also the transfer of knowledge through Spin Offs from Research facilities. Dr. Kaiser has a 34 year experience in negotiating research contracts with industry and is member of national and international expert groups for IP-questions.

#### Special fields

- contracting in R&D
- funding regulations
- EU-law
- seminars and lectures
- publications in IP law

#### Published Books

Lorenz Kaiser et al., International Knowledge Transfer. Investigations of European Practices. Report on behalf of the European Commission, Brussels 2011

Kaiser Lorenz, Alexander J. Wurzer (eds.), Handbuch Internationaler Know-How Schutz (in German), Cologne 2011

Lorenz Kaiser, Haufe Model Contracts (in German), Berliner Vertragsmuster Haufe Lexware (CD-Rom - in German), Freiburg 2008, actual version Berlin, 2016

#### Numerous other publications

(Inter alia actual:) Lorenz Kaiser, The Worldwide IP-Economy - Reality or Utopia?, in: IEEE International Conference on Management of Innovation and Technology (ICMIT), Singapore 2014, pp. 125-130 Lorenz Kaiser, Challenges of International Knowledge Transfer in Research and Development (IEEE Section Singapore - in IEEE ICMIT 2012, p. 94-99 Conference Book of the ICMIT Conference in Bali, Indonesia.

#### About Fraunhofer-Gesellschaft

Fraunhofer is Europe's largest application-oriented research organization. Research efforts are geared entirely to people's needs: health, security, communication, energy and the environment. As a result, the work undertaken by Fraunhofer researchers and developers has a significant impact on people's lives. Being creative. Shaping technology. Designing products. Improving methods and techniques. Opening up new vistas. In short, forging the future.